

What Exactly Is the MaxCom Difference?

Fill out this worksheet to see how much more you can earn by joining MaxCom now.

Your Current Broker's Share of the Commission

Enter how much of your commission goes to your current Broker in decimals A. _____ (e.g. 50% = 0.50)

Your Current Franchise Fee

Enter any Franchise Fee charged at your current agency, also in decimals B. _____ (e.g. 6% = 0.06)

Number of Transactions Last Year

Enter the number of transactions you brokered last year. Count dual agency as two transactions C. _____

Average Commission on Each Transaction Before Broker Split

Enter the average commission amount paid on all your transactions last year. This amount is the total amount paid to the broker **before** you received your commission D. _____

	MaxCom Realty	Your Current Agency
Total Commission Earned (Before any Broker Split) Multiply Line C by Line D and enter the result in both Lines E and P	E. _____	P. _____
Monthly Rent (Annualized) Enter any desk fee or rent that your current broker charged last year in Line Q	F. \$1800.00	Q. _____
Annual MLS and REALTOR® Board Fees Enter any amount you pay now in Line R. Enter 0 if your current Broker pays	G. \$500.00	R. _____
Annual CT Real Estate Salesperson License Renewal Fee Enter any amount you pay now in Line S. Enter 0 if your current Broker pays	H. \$295.00	S. _____
Marketing Materials (Yearly Cost) Enter any amount you plan on spending on marketing and advertising in Line I. Enter the amount you spent last year on advertising in Line T	I. _____	T. _____
E&O Insurance (Yearly Cost) Enter any amount you pay now in Line U. Enter 0 if your current Broker pays	J. \$250.00	U. _____
Transaction Fee (Yearly Cost) Multiply Line C x 450 and enter the value in Line K. Enter any per transaction fees your current Broker charges in Line V	K. _____	V. _____
Franchise Fee Multiply Line B x Line P and enter the result in Line W	N/A	W. _____
Broker's Share of Commission Multiply Line A x Line P and enter the result in Line X	N/A	X. _____
Other Fees (Yearly Cost) Enter any other fees charged by your Broker in Line Y	N/A	Y. _____
Subtotal of All Yearly Fees and Costs Add up Lines F through K and enter the result in Line O Add up Lines Q through Y and enter the result in Line Z	O. _____	Z. _____
Total Commission Paid to You (The Bottom Line) Subtract Line O from Line E and enter the result under MaxCom Realty Subtract Line Z from Line P and enter the result under Your Current Agency	\$ _____	\$ _____